**TIBBS Career Blitz Career Profile Questionnaire**

1. Please provide your name and employer:

Bhargavi Rao, PhD

Grifols LLC

1. What is your current title and how long have you worked in your current job?

Manager, R&D Regulatory Strategy

Scientific Innovation Office

1. Where did you get your PhD and what discipline was it in?

UNC Chapel Hill

Genetics and Molecular Biology

1. Did you do a postdoc?

Yes, at NIEHS

1. What are your main daily responsibilities?
   1. Develop regulatory documents to support the clinical programs I am involved in
   2. Oversee submissions of dossiers to the US FDA and EU CTIS
   3. Manage issues concerning direct reports
   4. Attend meetings with cross functional teams to share project updates
   5. Review clinical documents that eventually be submitted to regulatory authorities
2. What are the keys to success in your career field?

Good communication skills, ability to adapt, attention to detail, think outside the box, negotiation skills

1. What were the most important factors in choosing your career path and current employer?

Work life balance, flexible schedule, enjoy interacting with people,

1. What activities (if any) did you participate in that helped you be successful in obtaining your job?

Networking events, internship

1. What 1 or 2 pieces of advice do you have for people who want to land a job like yours?

Courses/certification, open mindedness, networking, free voluntary work if given a chance, look out for internships

1. How is the work/life balance in your career field and how much of a factor was that in your career choice?

I have a great work/life balance. There are days that are busy and days when a regular 9 hour day takes care of all tasks. It was one of the main reasons for this career choice.