

TIBBS Career Blitz Career Profile Questionnaire

1. Please provide your name and employer:
Jason Kralic, Tellus Therapeutics
2. What is your current title and how long have you worked in your current job?
CEO, 4 years
3. Where did you get your PhD and what discipline was it in?
UNC-CH Pharmacology
4. Did you do a postdoc?
University Zurich, Neuropharmacology Laboratory of Dr. Jean-Marc Fritchy
5. What are your main daily responsibilities?
Managing company operations, growth and development programs; fundraising
6. What are the keys to success in your career field?
Enjoy bringing people, ideas and resources together to develop innovative treatments, Treat everyone well, Learn from every interaction, Try different roles and different companies/institutions
7. What were the most important factors in choosing your career path and current employer?
A need to pursue the business of science led to founding the company and serving as CEO
8. What activities (if any) did you participate in that helped you be successful in obtaining your job?
Networking, obtaining experience in business development transactions, search and evaluation/due diligence, presentations to management on strategic, investment or licensing opportunities, following industry news
9. What 1 or 2 pieces of advice do you have for people who want to land a job like yours?
Take risks on ideas and people you believe in, Be an expert (through knowledge or experience) on something of value to others, Take on roles that expose you to responsibilities, people and experiences that give you a frame of reference for the future
10. How is the work/life balance in your career field and how much of a factor was that in your career choice?
The balance is what you make it. The Founder/CEO role can be overwhelming, but is very rewarding.

